



‘Dissemination of Education through Knowledge, Science and Culture’-Shikshanmaharshi Dr. Babuji Salunkhe

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur’s

**PADMABHUSHAN Dr. VASANTRAODADA PATIL
MAHAVIDYALAYA, TASGAON
Tal. Tasgaon, Dist.: Sangli.**

DEPARTMENT OF COMMERCE

**Report on
ONE DAY WORKSHOP ON INSURANCE
AGENT**

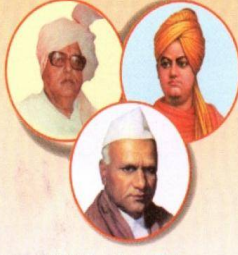


Title of Programme	ONE DAY WORKSHO ON INSURANCE AGENT
Organizing Department	DEPARTMENT OF COMMERCE
Collaboration with	Lead College Scheme
Date	11 th FEBRUARY, 2020.
Venue	ROOM NO. 28
No. of Participants	111, Male: 29, Female: 82

A One Day Workshop On Insurance Agent was organized by Department of commerce collaboration with Lead College Scheme.

An insurance agent is a trained professional whose job is to sell insurance policies. According to the regulator, agents are appointed for “soliciting or procuring insurance business”. This includes business related to “continuance, renewal or revival of policies of insurance.” An individual has to undergo training from an IRDAI-approved training institution to become an insurance agent. Following the training, they have to pass an examination to receive the license to sell policies. All of this therefore makes them well-equipped to guide customers in finding the right insurance plan.

The workshop was organized by the commerce department in recognition of employment opportunities in the insurance sector.



NAAC Accredited 'B++' (2.76)

“ ज्ञान, विज्ञान आणि सुसंस्कार यांसाठी शिक्षणप्रसार ” - शिक्षणमहर्षी डॉ. बापूजी साळुंखे

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur's

PADMABHUSHAN DR. VASANTRAODADA PATIL MAHAVIDYALAYA

TASGAON, Dist. Sangli, Pin 416 312 STD : 02346- 250 665, 250 575 FAX : 250575

• Affiliated to Shivaji University, Kolhapur •

ISO - 9001:2015

E-mail:san.pdvpm.tas@gmail.com Website : www.pdvpmtasgaon.edu.in

Established Year : June 1962 P. B. No. : 14 Jr. College No. : J22-10-001 Sr. College Code No.: $\frac{SIVAC/4}{X}$ Jr.: C-8

Shikshanmaharshi
Dr. Babuji Salunkhe
B.A., B.T.D. Litt.
FOUNDER

Hon. Chandrakant (Dada) Patil
PRESIDENT B.Com.
Minister of Revenue, Public Works
Govt. of Maharashtra

Prin. Abhaykumar Salunkhe
M.A.
CHAIRMAN

Prin. Mrs. Shubhangi Gawade
M.Sc. B. Ed.
SECRETARY

Dr. Milind S. Hujare
M.Sc., Ph. D.
PRINCIPAL

Ref.No. : PDVPMT/ सप्तक्ष

Date : 06/02/2020

To,
Mr. Sanjay Mahadev Kuchakar
Assistant Teacher &
Insurance Advisor,
Tasgaon,

Subject: Invitation as a Resource Person.....

Respected Sir,

We are very glad to inform you that under Lead College Scheme Department of Commerce is going to organize “One day Training Program on Insurance Agent” to be held on Tuesday 11th February 2020. You are requested to accept the invitation as a Resource Person. So kindly accept the invitation.

Thanking You,

Yours sincerely,

(Dr. A. G. Sonawale)

HEAD
Department of Commerce
P.D.V.P.College, Tasgaon.

(Dr. Milind S. Hujare)

Principal
Padmabhushan Dr. Vasantrodada Patil
Mahavidyalaya, Tasgaon, (Sangli)

संजय महादेव कुचकर

ब्लिफ लाइफ इन्शुरन्स अँड व्हॉलर (M0001823)

एल.आय.सी. ऑफ इंडिया, तासगांव.

M.: 9822444360, 9422411347



NAAC Accredited 'B**' (2.76)

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M.Sc. B. Ed.

Dr. Milind S. Hujare
PRINCIPAL
M.Sc., Ph. D

Ref.No. : PDVPMT/ सपष्ट

Date : 10/02/2020

To,
Mr. Shahaji Bhosale
Development Officer,
LIC, Tasgaon Branch,
Tasgaon,

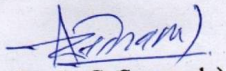
Subject: Invitation as a Resource Person.....

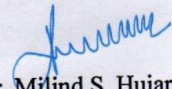
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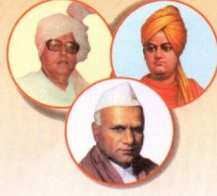

(Dr. A. G. Sonawale)


(Dr. Milind S. Hujare)

HEAD
Department of Commerce
P.D.V.P.College, Tasgaon.

ole

Received
Shahaji



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SECRETARY
M.Sc., B. Ed.

Dr. Milind S. Hujare
PRINCIPAL
M.Sc., Ph. D.

Ref.No. : PDVPM/

Date :

To,
Mr. Sanjay Mahadev Kuchakar
Assistant Teacher &
Insurance Advisor,
Tasgaon,


Subject: Letter of Appreciation.....

Respected Sir,

Thank you very much for worked as a 'Resource Person' on "One day Training Program on Insurance Agent" to be held on Tuesday 11th February 2020. in our college. It was really a useful thought which exposed to new researcher. All the students appreciated and got benefited from your views and remark on the subject.

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श्री स्वामी विवेकानंद शिक्षण संस्था, कोल्हापूर संचलित

पद्मभूषण डॉ. वसंतरावदादा पाटील महाविद्यालय

तासगाव, जि. सांगली, पिन - ४१६ ३१२ STD : ०२३४६- २५० ६६५, २५० ५७५ FAX : २५०५७५

• शिवाजी विद्यापीठ, कोल्हापूर संलग्न •

ई-मेल : san.pdvpm.tas@gmail.com वेबसाईट : www.pdvpmtasgaon.edu.in

स्थापना सन - जून १९६२ पी. वी. नं. १४ ज्यु. कॉलेज नं. जे. २२-१०-००१ सिनि.कॉलेज कोड नं. SI/AC/4 X Jr.: C-8



ISO मानांकन १००१:२०१५

नॅक मूल्यांकन श्रेणी 'बी' (2.78)

शिक्षणमहर्षी डॉ. बापूजी साळुंखे
डी. ए. व्ही. टी. डी. लिट
संस्थापक

मा. चंद्रकांत (दादा) पाटील
अध्यक्ष डी. कॉम
महसूल व सार्व. बोधकाय मंत्री, महाराष्ट्र राज्य

प्राचार्य अभयकुमार साळुंखे
एम. ए.
कार्याध्यक्ष

प्राचार्या सौ. शुभांगी गावडे
एम. एस्सी. व्ही. एस्.
सचिव

डॉ. मिलिंद एस. हुजरे
एम. एस्सी., पीएच. डी.
प्राचार्य

जावक क्र. : पी.डी.व्ही.पी.एम.टी./१४४६
To,
Mr. Shahaji Bhosale
Development Officer,
LIC, Tasgaon Branch,
Tasgaon,

दिनांक : 11/02/2020

Subject: Letter of Appreciation.....

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(Dr. Milind S. Hujare)

Principal
Padmabhushan Dr. Vasantodada
Mahavidyalaya, Tasgaon, (S)



“Dissemination of Education for Knowledge, Science and Culture”

-Shikshanmaharshi Dr. Bapuji Salunkhe

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur Sanchalit

Padmabhushan Dr. Vasantraodada Patil Mahavidyalaya,

Tasgaon, Dist- Sangli, Pin-416312

UNDER LEAD COLLEGE, SCHEME

DEPARTMENT OF COMMERCE

Organized

TRAINING PROGRAM on INSURANCE AGENT

Date: 11th February 2020

First Session (Time-10:30 to 12:30)		
Introduction	:	Prof. G. R. Patil
Resource Person	:	Mr. Sanjay M. Kuchakar Assistant Teacher & Insurance Advisor, Tasgaon
Subject	:	“Role of Insurance Agent”
President	:	Dr. Milind Hujare Principal, PDVP Mahavidyalaya, Tasgaon
Working Lunch (12:30 to 01:30)		
Second Session (Time-01:30 to 03:30)		
Resource Person	:	Mr. Sanjay M. Kuchakar Assistant Teacher & Insurance Advisor, Tasgaon
Subject	:	“CODE OF CONDUCT FOR INSURANCE AGENT ”
President	:	Prof. K.S. Patil Head, Lead College Scheme, PDVP Mahavidyalaya, Tasgaon
Second Session III (Time-03:30 to 04:30)		
Discussion and Valedictory		
Chief Guest		Mr. Sanjay M. Kuchakar
President		Prin. Dr. Milind Hujare
Vote of Thanks		Prof. Patil G.R.
Anchor		Prof. Kamble K.H

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Padmabhushan Dr. Vasantraodada Patil Mahavidyalaya

Tasgaon, Dist- Sangli, Pin-416312

TRAINING PROGRAMME

on

"INSURANCE AGENT"

Organize by DEPARTMENT OF COMMERCE

Date: 11th February 2020

Sr.No.	Name	Class	Gender		Signature
			Male (✓)	Female (✓)	
1	Karande Anali Dilip	B.COM III		✓	<i>[Signature]</i>
2.	Zambare Swati Mansing	B.com II		✓	<i>[Signature]</i>
3.	Nalavade Asmita Bhimrao	B.com III		✓	<i>[Signature]</i>
4.	sutar Harshada Sutesh	B.com III		✓	<i>[Signature]</i>
5.	Patil Nilam Narendra	-11-		✓	<i>[Signature]</i>
6.	Mali Veushali Narayan	-11-		✓	<i>[Signature]</i>
7.	Velhal sayali Ramchandr	-11-		✓	<i>[Signature]</i>
8.	Javite pratiksha vinayak	-11-		✓	<i>[Signature]</i>
9.	Dound Paiti Dilip	B.com I		✓	<i>[Signature]</i>
10]	khazat Shivani Mohan	B.com I		✓	<i>[Signature]</i>
11]	khat shital Dattatray	B.com I		✓	<i>[Signature]</i>
12]	kharmate Swapnali Satish	B.com I		✓	<i>[Signature]</i>
13]	Patil Shivani Rajendra	B.com I		✓	<i>[Signature]</i>
14]	More Bhagyashri Suchakar	B.com I		✓	<i>[Signature]</i>
15]	Mali Kajal Kailashrao	B.com I		✓	<i>[Signature]</i>
16]	Patil Anuradha Yashwant	B.com I		✓	<i>[Signature]</i>

	Name	Class	Gender		Signature
			Male	Female	
17]	chavan SWATI ^o Popat	B.com-I		✓	<u>Swati</u>
18]	Patil Rutuja Dilip	B.com-I		✓	<u>Rutuja</u>
19]	Nalavade Shubhangi Bhimrao	B.com-I		✓	<u>SN</u>
20]	Kharade Nikita Dhondiram	B.com-I		✓	<u>Nikita</u>
21]	Kadam Jyoti Dilip	B.com-I		✓	<u>Jyoti</u>
22]	Ghotkar Shivani Shivaji	B.com-I		✓	<u>Ghotkar</u>
23]	Mohite Rutuja Nandkumar	B.com-I		✓	<u>RNMohite</u>
24]	Shinde Nikita Balso	B.com-I		✓	<u>Shinde</u>
25]	Mali Mamata Balaram	B.com-I		✓	<u>Mali</u>
26]	Mali Shivani Babu	B.com-I		✓	<u>Mali</u>
27]	Waghmare Megharani Sudam	B.com-I		✓	<u>M.s. Waghmare</u>
28]	Jadhav Akshata Dilip	B.com-I		✓	<u>Jadhav</u>
29]	Chavan ANUJA AMAR	B.com-I		✓	<u>Chavan</u>
30]	Pawar Aditi Dilip	B.com-I		✓	<u>Pawar</u>
31]	Chavan Sayali Anil	B.com-I		✓	<u>Sayali</u>
32]	Kumbhar Anushka Vasant	B.com-I		✓	<u>Ank</u>
33]	Gurav Madhura Nivas	B.com-I		✓	<u>Gurav</u>
34]	Gaikwad Akanksha Mahadev	B.com-I		✓	<u>Akanksha</u>
35]	Gaikwad Shubhangi Sopan	B.com-I		✓	<u>Shubhangi</u>
36]	Kadam Siddhi Anil	B.com-I		✓	<u>Siddhi</u>
37]	Gaikwad Shweta Ashok	B.com-I		✓	<u>Shweta</u>
38]	Jadhav Poonam Vilas	B.com-I		✓	<u>Poonam</u>
39]	Kambekar Anjali Prakash	B.com-I		✓	<u>Kambekar</u>

	Name	class	Gender	Signature
40]	Chougute Swapnali Satish	B.com III	Male	Signature
40]	chougute Swapnali satish	B.com III		<u>SSB</u>
41]	chougute Gayatri Jagadish	B.com III		<u>Ge</u>
42]	Mulla Aayesh Babu	B.com III		<u>Abdullah</u>
43)	Raste Reshma Ramchandra	B.com I		<u>RRaste</u>
44]	Kamble Trupti Dipak	B.com I		<u>Trupti</u>
45]	Phalake Pratiksha Vinod	B.com I		<u>Pratiksha</u>
46]	Ranpise Peiyankazumzaee	B.com I		<u>Peise</u>
47]	Kamble Astha Shashikant	B.com I		<u>Astha</u>
48]	Jadhav Sneha Jagannath.	B.com III		<u>Sneha</u>
49]	Chavan Manasi Krishnadev	B.com III		<u>Manasi</u>
50)	Sapakal Swapnali Bharat	B.com I		<u>Sapakali</u>
51	Sakte Shruti Keshavev	B.com I		<u>Sakte</u>
52	Jadhav shilpa Hanmant	B.com I		<u>shilpa</u>
53.	Patil Pratiksha Manik	B.com I		<u>Pratikha</u>
54	Pol Aishwarya shankar	B.com I		<u>Pol</u>
55	Gosavi Rupali Manik	B.com III		<u>Rupasavi</u>
56	Wagh Anupa Tanaji	B.com III		<u>Anupa</u>
57.	Gaikwad shivari Sampat.	B.com III		<u>Shivari</u>
58	Chavdn. Sujata Vitthal	B.com III		chavdn.s.v
59	Gaikwad Bhagyashri Hanamant.	B.com I		<u>Bhaikwad.</u>
60.	Yamgar sonali sadashiv	B.com I		s.s.yamgar
61.	Pailwan Neha Anil	B.com I		<u>Pailwan</u>
62.	Tupsoundary sonali maruti	B.com I		<u>T.</u>

Sl. No.	Name	Class	Gender		Signature
			Male	Female	
63	Yogini Ramesh Jadhav	B.Com I		✓	Y.R. Jadhav
64	Gurav Swapnali Sheikant	B.Com I		✓	Swapnali
65	Gaikwad Patal Vasant	B.Com III		✓	Patal
66	Shendage Shripali Dilip	B.Com I		✓	Shendage
67	Khot Dipali Dilip	B.Com I		✓	Dhot
68	Patil Pradnya Rameshchandra	B.Com I		✓	P. Patil
69	Mulani Reshma Lalasaheb	B.COM III		✓	R. Mulani
70	Patil Nilam Nivars.	B.COM III		✓	N.N. Patil
71	Jadhav Pratiksha Prakash	B.COM III		✓	Jadhav
72	Patil Rutuja Ramesh	B.COM III		✓	P. Patil
73	Mujawar Sabiya Ayub	B.COM I		✓	Mujawar
74	Jadhav sonali Baban	B.COM I		✓	Jadhav
75	Jamadar Mijba Arshad	B.COM I		✓	Jamadar
76	Gayatri Yuvraj Dhotre	B.COM I		✓	Dhotre
77	Gayatri Suresh Kamble	B.COM I		✓	Kamble
78	Pawar samiksha Ravalo	B.COM I		✓	Pawar
79	gadbole sanjivani santosh	B.COM I		✓	Gadbole
80	Monika Sanjay Pawar	B.COM I		✓	M.S. Pawar
81	Madhuri bhavrat autade	B.COM I		✓	Madhuri
82	Ankita Ashok Kove	B.COM I		✓	Ankita
83	Sushant Subhash chavan	B.COM I	✓		Sushant
84	Nitil Suresh Sutar	B.COM I	✓		Nitil
85	Patil Rushikesh Rajendra	B.COM I	✓		Patil

	Name	Class	Gender		Signature
			Male	Female	
86	Rushikesh Jayram Chavhan	B.com	✓		P. P. P.
87	Pruthviraj Mahadev Patil	B.com	✓		P.M.P
88	Vibhav Sadashiv Patil	B.com	✓		Pruthviraj
89	Prathmesh Satish Patil	B.com	✓		P. P. P.
90	Mulla Sahil Suraj	B.com	✓		S. S. S.
91	Pradip Sagar Rajendra	B.com	✓		S. S. S.
92	Patil Ajay Sudhakar	B.com	✓		A. S. S.
93	Suryawanshi Amit Jeetendra	B.com	✓		A. S. S.
94	Kshirsagar Rohit Vikas	B.com	✓		R. V. S.
96	Mali Vijay Mayur	B.com	✓		M. V. S.
97	Mali Mayur Sanjay	B.com	✓		M. S. S.
98	Mane Shivam Vishwanath	B.com	✓		M. S. S.
99	Patil Shubham Suresh	B.com	✓		S. S. S.
100	Chendage Akash Sambhaji	B.com	✓		A. S. S.
101	Sawant Abhishek Vitthal	B.com	✓		A. S. S.
102	Bhosale Sujay Anand	B.com	✓		S. S. S.
103	Nyaynit Pramod Ajay	B.com	✓		N. P. S.
104	Jadhav Pratik Suresh	B.com	✓		J. P. S.
105	Deshmukh Makrand Ranjeet	B.com	✓		D. M. S.
106	Patil Prafull Kundlik	B.com	✓		P. K. S.
107	Mankar Asitkumar Rajendra	B.com	✓		M. A. S.
108	Adake Shital Mohan	B.com	✓		A. S. S.
109	Patil Aniket Anil	B.com	✓		P. A. S.
110	Mane Abhijeet Ashok	B.com	✓		M. A. S.
111	Zambare Sushant Tanaji	B.com	✓		Z. S. S.

अहवाल

अग्रणी महाविद्यालय योजना व वाणिज्य विभाग यांच्या संयुक्त विद्यमाने मंगळवार दिनांक ११.०२.२०२० रोजी सकाळी ०९:०० ते सायं.०५:०० या वेळेत 'विमा क्षेत्रातील रोजगाराच्या संधी' या कार्यशाळेचे आयोजन करण्यात आले होते. देशाच्या आर्थिक विकासामध्ये विमा क्षेत्राचा मोठा वाटा आहे. या क्षेत्रामध्ये आज मोठ्या प्रमाणावर नोकरीच्या संधी उपलब्ध आहेत याचा विचार करून या कार्यशाळेचे आयोजन करण्यात आले होते.

सदर कार्यशाळेसाठी उदघाटक म्हणून महाविद्यालयाचे प्राचार्य डॉ. मिलिंद हुजरे हे होते विमा क्षेत्रामध्ये असणा-या रोजगाराच्या संधी याविषयी त्यांनी मार्गदर्शन केले. या कार्यशाळेमध्ये मार्गदर्शन करण्यासाठी विमा क्षेत्रामध्ये कार्यरत असणारे प्रमुख पाहुणे होते. पहिल्या व दुस-या सत्रामध्ये मा.संजय कुचकर (एल.आय.सी.विमा प्रतिनिधी तासगांव) यांनी विमा प्रतिनिधीची कार्ये व विमा प्रतिनिधीची होण्यासाठीची पात्रता याविषयी मार्गदर्शन केले. तिस-या व चौथ्या सत्रामध्ये मा.शहाजी भोसले (एल.आय.सी.विस्तार अधिकारी तासगांव) यांनी विमा प्रतिनिधीची आचार संहिता या विषयी मार्गदर्शन केले. या कार्यशाळेमध्ये एकूण १११ विद्यार्थी, महाविद्यालयातील प्राध्यापक उपस्थित होते.

कार्यशाळा यशस्वीपणे पार पाडण्यासाठी महाविद्यालयाचे प्राचार्य डॉ. मिलिंद हुजरे, अग्रणी महाविद्यालय समन्वयक प्रा.के.एस.पाटील तसेच वाणिज्य विभागातील सर्व प्राध्यापक व विद्यार्थी यांचे सहकार्य लाभले.



Prin. Dr. Milind Hujare Wecoming the Chief Guest Mr. Sanjay Kuchakar



Mr. Sanjay Kuchkar Guiding the Students



Students attending the workshop

Alka Inamdar
IGAG Co-Ordinator,
P D V P Mahavidyalaya,
Tasgaon.

Milind S. Hujare
Prin. Dr. Milind S. Hujare
Principal
Padmabhushan Dr. Vasantrodada Patil
Mahavidyalaya, Tasgaon (Sangli).