



‘Dissemination of Education through Knowledge, Science and Culture’-Shikshanmaharshi Dr. Babuji Salunkhe

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur’s

**PADMABHUSHAN Dr. VASANTRAODADA PATIL
MAHAVIDYALAYA, TASGAON
Tal. Tasgaon, Dist.: Sangli.**

DEPARTMENT OF COMMERCE

**Report on
ONE DAY WORKSHOP ON INSURANCE
AGENT**



Title of Programme	ONE DAY WORKSHO ON INSURANCE AGENT
Organizing Department	DEPARTMENT OF COMMERCE
Collaboration with	Lead College Scheme
Date	11 th FEBRUARY, 2020.
Venue	ROOM NO. 28
No. of Participants	111, Male: 29, Female: 82

A One Day Workshop On Insurance Agent was organized by Department of commerce collaboration with Lead College Scheme.

An insurance agent is a trained professional whose job is to sell insurance policies. According to the regulator, agents are appointed for “soliciting or procuring insurance business”. This includes business related to “continuance, renewal or revival of policies of insurance.” An individual has to undergo training from an IRDAI-approved training institution to become an insurance agent. Following the training, they have to pass an examination to receive the license to sell policies. All of this therefore makes them well-equipped to guide customers in finding the right insurance plan.

The workshop was organized by the commerce department in recognition of employment opportunities in the insurance sector.



NAAC Accredited 'B' (2.76)

“ ज्ञान, विज्ञान आणि सुरक्षितार चांसाठी शिक्षणप्रसार ” – शिक्षणमहर्षी डॉ. बापूजी साखुंबे

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur's

PADMABHUSHAN DR. VASANTRAODADA PATIL MAHAVIDYALAYA

TASGAON, Dist. Sangli, Pin 416 312 ☎ STD : 02346- 250 665, 250 575 FAX : 250575

• Affiliated to Shivaji University, Kolhapur •

ISO - 9001:2015

E-mail: san.pdvpm.tas@gmail.com Website : www.pdvpmtasgaon.edu.in

• Established Year : June 1962 • P. B. No. : 14 • Jr. College No. : J22-10-001 • Sr. College Code No. : ^{SIACR}X Jr: C-8

Shikshanmaharshi
Dr. Babuji Salunkhe
B.A., B.T.D. LR
FOUNDER

Hon. Chandrakant (Dada) Patil
PRESIDENT
B. Com.
Minister of Revenue, Public Works
Govt. of Maharashtra

Prin. Abhaykumar Salunkhe
CHAIRMAN
M.A.

Prin. Mrs. Shubhangi Gawade
SECRETARY
M.Sc. B. Ed.

Dr. Milind S. Hujare
PRINCIPAL
M.Sc. Ph. D.

Ref.No. : PDVPMT/ सप्तशत

Date : 06/02/2020

To,
Mr. Sanjay Mahadev Kuchakar
Assistant Teacher &
Insurance Advisor,
Tasgaon,

Subject: Invitation as a Resource Person.....

Respected Sir,

We are very glad to inform you that under Lead College Scheme Department of Commerce is going to organize “One day Training Program on Insurance Agent” to be held on Tuesday 11th February 2020. You are requested to accept the invitation as a Resource Person. So kindly accept the invitation.

Thanking You,

Yours sincerely,

(Dr. A. G. Sonawale)

HEAD
Department of Commerce
P.D.V.P.College, Tasgaon.

(Dr. Milind S. Hujare)

Principal
Padmabhushan Dr. Vasanttraodada Patil
Mahavidyalaya, Tasgaon, (Sangli)

संजय महादेव कुचकर

सिफ लाइफ इन्शुरन्स अँड व्हायझर (M0001823)

एल.आय.सी. ऑफिस इंडिया, तारागांव.

M.: 9822444360, 9422411347



NAAC Accredited 'B' (2.75)

'' ज्ञान, विज्ञान आणि शुभेच्छांकरां वसंती शिक्षणप्रसार '' - शिक्षणमहर्षी डॉ. बापूजी साहूंचे
Shri Swami Vivekanand Shikshan Sanstha, Kolhapur's

PADMABHUSHAN DR. VASANTRAODADA PATIL MAHAVIDYALAYA

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E-mail: san.pdvpm.tas@gmail.com Website : www.pdvpmtasgaon.edu.in

Established Year : June 1982 P. B. No. : 14 Jc. College No. : J22-10-001 Sr. College Code No. : ^{SIACH} J. C-8

Shikshanmaharshi Dr. Bapuji Salunkhe FOUNDER	Hon. Chandrakant (Dada) Patil PRESIDENT Ministry of Development, Public Works & Govt. of Maharashtra	Prin. Abhaykumar Salunkhe CHAIRMAN	Prin. Mrs. Shubhangi Gawade SECRETARY	Dr. Milind S. Hujare PRINCIPAL
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Ref.No. : PDVPMT/ शिवे

Date : 10/02/2020

To,
Mr. Shahaji Bhosale
Development Officer,
LIC, Tasgaon Branch,
Tasgaon,

Subject: Invitation as a Resource Person.....

Respected Sir,

We are very glad to inform you that under Lead College Scheme Department of Commerce is going to organize "One day Training Program on Insurance Agent" to be held on Tuesday 11th February 2020. You are requested to accept the invitation as a Resource Person. So kindly accept the invitation.

Thanking You,

Yours sincerely,


(Dr. A. G. Sonawale)


(Dr. Milind S. Hujare)

HEAD
Department of Commerce
P.D.V.P. College, Tasgaon.

ok

Received
Shahaji



NAAC Accredited **A** (2.70)

“ ज्ञान, विज्ञान आणि सुसंस्कार यांचाही शिखरपारंगत ” - शिक्षणपती अ. बापूजी साखुंबे

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur's

PADMABHUSHAN DR. VASANTRAODADA PATIL MAHAVIDYALAYA

TASGAON, Dist. Sangli, Pin 416 312 ✆ STD : 02346- 250 665, 250 575 FAX : 250575

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E-mail: san.pdvpm.tas@gmail.com Website : www.pdvpmtasgaon.edu.in

• Established Year : June 1962 • P. B. No. : 14 • J. College No. : J22-10-001 • Sr. College Code No. : **SHACH** अ-04

Shikshanmaharshi
Dr. Bapuji Salunkhe
B.A., B.L.D. LL.B.
FOUNDER

Hon. Chandrakant (Dada) Patil
PRESIDENT
Minister of Revenue, Public Works
Govt. of Maharashtra

Prin. Abhaykumar Salunkhe
M.A.
CHAIRMAN

Prin. Mrs. Shubhasgi Gawade
M.A., B.Ed.
SECRETARY

Dr. Milind S. Hujare
M.A., Ph.D.
PRINCIPAL

Ref.No. : PDVPM/

Date :

To,
Mr. Sanjay Mahadev Kuchakar
Assistant Teacher &
Insurance Advisor,
Tasgaon,


Subject: Letter of Appreciation.....

Respected Sir,

Thank you very much for worked as a 'Resource Person' on "One day Training Program on Insurance Agent" to be held on Tuesday 11th February 2020. in our college. It was really a useful thought which exposed to new researcher. All the students appreciated and got benefited from your views and remark on the subject.

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Yours sincerely,


(Dr. A. G. Sonawale)
HEAD
Department of Commerce
P.D.V.P.College, Tasgaon, /


(Dr. Milind S. Hujare)



“ ज्ञान, विज्ञान आणि सुसंस्कार यांचाही शिक्षणप्रसार ” - शिक्षणमहर्षी डॉ. बापूजी साळुंखे

श्री स्वामी विवेकानंद शिक्षण संस्था, कोल्हापूर संघलित

पद्मभूषण डॉ. वसंतरावदादा पाटील महाविद्यालय

तारानाव, नि. सांगली, पिन - ४१६ ३१२ STD : ०२३४६ - २५० ६६५, २५० ५७५ FAX : २५०५७५

• शिवाजी विद्यापीठ, कोल्हापूर संलग्न •

ई-मेल : san.pdvpm.tas@gmail.com वेबसाईट : www.pdvpm.tasgaon.edu.in

ISO मानक १००१-२०१५
SIAC/JA X Jr.: C-6



संकेत मूल्यांकन सेवा 'सी' (I.T.)

शिक्षणमहर्षी डॉ. बापूजी साळुंखे संस्थापक	मा. चंद्रकांत (दादा) पाटील अध्यक्ष संस्थापक	प्राचार्य अमठकुमार साळुंखे संस्थापक	प्राचार्या सौ. शुभांगी नावडे संस्थापक	डॉ. मिलिंद एस. हुजारे संस्थापक
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जावक क्र. : पी.डी.व्ही.पी.एम.टी./सम६१
To,
Mr. Shahaji Bhosale
Development Officer,
LIC, Tasgaon Branch,
Tasgaon,

दिनांक : 11/02/2020

Subject: Letter of Appreciation.....

Respected Sir,

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Thanking You,

Yours sincerely,

OLC

(Dr. A. G. Sonawale)
HEAD
Department of Commerce
P.D.V.P.College, Tasgaon.

(Dr. Milind S. Hujare)
Principal
Padmabhushan Dr. Vasankarodada
Mahavidyalaya, Tasgaon.



"Dissemination of Education for Knowledge, Science and Culture"

-Shikshanmaharshi Dr. Bapuji Salunkhe

Shri Swami Vivekanand Shikshan Sanstha, Kolhapur Sanchlit

Padmabhushan Dr. Vasantodada Patil Mahavidyalaya,

Tasgaon, Dist- Sangli, Pin-416312

UNDER LEAD COLLEGE, SCHEME

DEPARTMENT OF COMMERCE

Organized

TRAINING PROGRAM on INSURANCE AGENT

Date: 11th February 2020

First Session (Time-10:30 to 12:30)		
Introduction	:	Prof. G. R. Patil
Resource Person	:	Mr. Sanjay M. Kuchakar Assistant Teacher & Insurance Advisor, Tasgaon
Subject	:	"Role of Insurance Agent"
President	:	Dr. Milind Hujare Principal, PDVP Mahavidyalaya, Tasgaon
Working Lunch (12:30 to 01:30)		
Second Session (Time-01:30 to 03:30)		
Resource Person	:	Mr. Sanjay M. Kuchakar Assistant Teacher & Insurance Advisor, Tasgaon
Subject	:	"CODE OF CONDUCT FOR INSURANCE AGENT "
President	:	Prof. K.S. Patil Head, Lead College Scheme, PDVP Mahavidyalaya, Tasgaon
Second Session III (Time-03:30 to 04:30)		
Discussion and Valedictory		
Chief Guest		Mr. Sanjay M. Kuchakar
President		Prin. Dr. Milind Hujare
Vote of Thanks		Prof. Patil G.R.
Anchor		Prof. Kamble K.H

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Padmabhushan Dr. Vasantraodada Patil Mahavidyalaya

Tasgaon, Dist- Sangli, Pin-416312

TRAINING PROGRAMME

on

"INSURANCE AGENT"

Organize by DEPARTMENT OF COMMERCE

Date: 11th February 2020

Sr.No.	Name	Class	Gender		Signature
			Male (✓)	Female (✓)	
1	Karande Anali Dilip	B.COM III		✓	<i>[Signature]</i>
2.	Zambare Swadi Mansing	B.COM III		✓	<i>[Signature]</i>
3.	Nalavade Asmita Bhimrao	B.COM III		✓	<i>[Signature]</i>
4.	Sutar Harshada Suresh	B.COM III		✓	<i>[Signature]</i>
5.	Patil Nilam Narendra	-11-		✓	<i>[Signature]</i>
6.	Mali Veushali Natayan	-11-		✓	<i>[Signature]</i>
7.	Velhal sagali Ramchandr	-11-		✓	<i>[Signature]</i>
8.	Javite Pratiksha Vinayak	-11-		✓	<i>[Signature]</i>
9.	Doundel Paiti Dilip	B.COM I		✓	<i>[Signature]</i>
10]	Khazat Shivani Mohan	B.COM I		✓	<i>[Signature]</i>
11]	khat shital Dattatray	B.COM I		✓	<i>[Signature]</i>
12]	kharmate Swapnali Satish	B.COM I		✓	<i>[Signature]</i>
13]	Patil Shivani Rajendra	B.COM I		✓	<i>[Signature]</i>
14]	More Bhagyashri Sudhakar	B.COM I		✓	<i>[Signature]</i>
15]	Mali Kajal Krishna	B.COM I		✓	<i>[Signature]</i>
16]	Patil Anuradha Yashwant	B.COM I		✓	<i>[Signature]</i>

	Name	class	Gender		Signature
			Male	Female	
17]	chavan SWATI ^o Popat	B.com-I		✓	Swati
18]	Patil Rutuja Dilip	B.com-2		✓	Rutuja
19]	Nalavade shubhangi Bhimrao	B.com-I		✓	SBN
20]	Kharade Nikita Ghondiram	B.com-I		✓	Nikita
21]	Kadam Jyoti Dilip	B.com-I		✓	Jyoti
22]	Ghotkar Shivani Shivaji	B.com-I		✓	Ghotkar
23]	Mohite Rutuja Nandkumar	B.com-I		✓	RNMohite
24]	shinde nikita rajko	B.com-I		✓	shinde
25]	Mali mamata Balaram	B.com-I		✓	Mali
26]	Mali Shivani Babu	B.com-I		✓	Mali
27]	Waghmare Megharani Sudam	B.com-I		✓	M.s. Waghmare
28]	Jadhav AKSHITA Dilip	B.com-2		✓	Jadhav
29]	Chavan ANUJA AMAR	B.com-I		✓	Chavan
30]	Pawar Aditi Dilip	B.com-2		✓	Pawar
31]	Chavan Savali Anil	B.com-I		✓	Chavan
32]	Kumbhar Anushka Vasant	B.com-2		✓	Kumbhar
33]	Gurav Madhura Nivas	B.com-I		✓	Gurav
34]	Gaikwad Atantsha Mahadev	B.com-I		✓	Gaikwad
35]	Gaikwad shubhangi Sopan	B.com-I		✓	Gaikwad
36]	Kadam Siddhi Anil	B.com-I		✓	Kadam
37]	Gaikwad Shweta Ashok	B.com-I		✓	Gaikwad
38]	Jadhav Poonam Vilas	B.com-I		✓	Jadhav
39]	Kambekar Anjali Prakash	B.com-I		✓	Kambekar

	Name	class	Gender	Signature
40]	Chougute Swapnali Satish	B.com III	Female	
40]	chougute Swapnali satish	B.com III	✓	
41]	chougute Gayatri Jagadish	B.com III	✓	
42]	Mulla Aayesh Babu	B.com III	✓	
43]	Raste Reshma Ramchandra	B.com II	✓	
44]	Kamble Trupti Dipak	B.com I	✓	
45]	Phalake Pratiksha Vinod	B.com I	✓	
46]	Ranpise Peiyankazumzaee	B.com I	✓	
47]	Kamble Astha Shashikant	B.com I	✓	
48]	Jadhav Sneha Jagannath	B.com III	✓	
49]	Chavan Manasi Krishnadev	B.com III	✓	
50]	Sapkal Swapnali Bharat	B.com I	✓	
51]	Sakte Shruti Keshavev	B.com I	✓	
52]	Jadhav shilpa Hanmant	B.com I	✓	
53]	Patil Pratiksha Manik	B.com I	✓	
54]	Pol Aishwarya shankar	B.com I	✓	
55]	Gasavi Rupali Manik	B.com III	✓	
56]	Wagh Anupa Tanaji	B.com III	✓	
57]	Gaikwad shivani Sampat	B.com III	✓	
58]	Chavdn. Sujata Vitthal	B.com III	✓	
59]	Gaikwad Bhagyashri Hanamant	B.com I	✓	
60]	Yamgar sonali Sadashiv	B.com I	✓	
61]	Pailwan Neha Anil	B.com I	✓	
62]	Tupsoundary sonali Maruti	B.com I	✓	

Sl. No.	Name	Class	Gender		Signature
			Male	Female	
63	Yogini Ramesh Jadhav	B.com I		✓	Y.R. Jadhav
64	Gurav Swapnali Sheikant	B.com I		✓	Swapnali
65	Gaikwad Patal Vasant	B.com I		✓	Patal
66	Shendage Shripali Dilip	B.com I		✓	Shendage
67	Khot Dipali Dilip	B.com I		✓	Dhot
68	Patil Pradnya Ramchandra	B.com I		✓	P. Patil
69	Mulani Reshma Lalasaheb	B.com I		✓	M. Mulani
70	Patil Nilam Nivasa	B.com I		✓	N.N. Patil
71	Jadhav Pratiksha Prakash	B.com I		✓	Jadhav
72	Patil Rutuja Ramesh	B.com I		✓	Patil
73	Mujawar Sabiya Ayub	B.com I		✓	Mujawar
74	Jadhav sonali Baban	B.com I		✓	Jadhav
75	Jamadar Mijba Arshad	B.com I		✓	Jamadar
76	Gayatri Yuvraj Dhotre	B.com I		✓	Dhotre
77	Gayatri Suresh Kamble	B.com I		✓	Kamble
78	Pawar samiksha Ravato	B.com I		✓	Pawar
79	gadbole sanjivani santosh	B.com I		✓	Gadbole
80	Monika Sanjay Pawar	B.com I		✓	M.S. Pawar
81	Madhuri bhavati autade	B.com I		✓	Autade
82	Ankita Ashok Kove	B.com I		✓	Kove
83	Sushant Subhash chavan	B.com I	✓		Sushant
84	Nitchil Suresh Sutar	B.com I	✓		Sutar
85	Patil Rushikesh Rajendra	B.com I	✓		Patil

	Name	class	Gender		Signature
			Male	Female	
86			Male	Female	Signature
86	Rushikesh Jayant chauran	B.com	✓		Patil
87	Pruthviraj Mahadar Patil	B.com	✓		P.M.P
88	vibhav Sadashiv Patil	B.com	✓		Patil
89.	Prathamesh Sattish Patil	B.com	✓		Patil
90	Mulla Sahil Suraj	B.com	✓		Patil
91	Pawar Sagar Rajendra.	B.com	✓		Patil
92	Patil Ajay Sudhakar	B.com	✓		Patil
93	suryawansi Amit Jeelendra	B.com	✓		Patil
94	Kshirsagar Rohit Vikas	B.com	✓		Patil
96.	manu vijay Mayur	B.com	✓		Patil
97.	Mani Mayur Sanjay.	B.com	✓		Patil
98	Mane Shivam Vishwanath	B.com	✓		Patil
99	Patil Shubham Suresh	B.com	✓		Patil
100	chendage Akash sambhaji	B.com	✓		Patil
101	Sawant Abhishek vitthal	B.com	✓		Patil
102	Bhosale Sujay Prayog	B.com	✓		Patil
103	Ngaynit Paem Ajay.	B.com	✓		Patil
104	Jadhav Pratik Suresh	B.com	✓		Patil
105	Deshmukh Makrand Ranjeet	B.com	✓		Patil
106	Patil Prafull Kunalik	B.com	✓		Patil
107	manikar Asitkumar rajendra	B.com	✓		Patil
108	Adake shital mohar	B.com	✓		Patil
109	Patil Aniket Anil.	B.com	✓		Patil
110	mane Abhijeet Ashok.	B.com	✓		Patil
111	Zambare Sushant Tanaji	B.com	✓		Patil



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Shri Swami Vivekanand Shikshan Sanstha, Kolhapur Sanchalit

Padmabhushan Dr. Vasantraodada Patil Mahavidyalaya,

Tasgaon, Dist- Sangli, Pin-416312

DEPARTMENT OF COMMERCE

Organized

TRAINING PROGRAM

On

"INSURANCE AGENT"

Date: 11th February, 2020

Feedback Form

1. Name : Nilam Narendra Patil.
2. College Name : PDVP Mahavidyalaya, Tasgaon
3. Department : Commerce
4. Contact No. : 9146050484
5. E-mail : nilamnpatil121@gmail.com
6. Please give your opinion by making ✓ mark in proper cell:

	Excellent	Very good	Good	Satisfactory
Registration	✓			
Registration Procedure	✓			
Opening Session	✓			
Session Arrangement		✓		
Resource Person		✓		

7. Remark/Suggestion/Recommendation:

मला ह्या एकदिवशीय कार्यशाळेचा चांगला प्रकारे मार्गदर्शन / लाभ मिळाला.

Signature

अहवाल

अगुणी महाविद्यालय योजना व वाणिज्य विभाग यांच्या संयुक्त विद्यमाने मंगळवार दिनांक ११.०२.२०२० रोजी सकाळी ०९:०० ते सायं.०५:०० या वेळेत 'विमा क्षेत्रातील रोजगाराच्या संधी' या कार्यशाळेचे आयोजन करण्यात आले होते. देशाच्या आर्थिक विकासामध्ये विमा क्षेत्राचा मोठा वाटा आहे. या क्षेत्रामध्ये आज मोठ्या प्रमाणावर नोकरीच्या संधी उपलब्ध आहेत याचा विचार करून या कार्यशाळेचे आयोजन करण्यात आले होते.

सदर कार्यशाळेसाठी उदघाटक म्हणून महाविद्यालयाचे प्राचार्य डॉ. मिलिंद हुजरे हे होते विमा क्षेत्रामध्ये असणा-या रोजगाराच्या संधी याविषयी त्यांनी मार्गदर्शन केले. या कार्यशाळेमध्ये मार्गदर्शन करण्यासाठी विमा क्षेत्रामध्ये कार्यरत असणारे प्रमुख पाहुणे होते. पहिल्या व दुस-या सत्रामध्ये मा. संजय कुचकर (एल.आय.सी.विमा प्रतिनिधी तासगांव) यांनी विमा प्रतिनिधीची कार्ये व विमा प्रतिनिधीची होण्यासाठीची पात्रता याविषयी मार्गदर्शन केले. तिस-या व चौथ्या सत्रामध्ये मा. शहाजी भोसले (एल.आय.सी.विस्तार अधिकारी तासगांव) यांनी विमा प्रतिनिधीची आचार संहिता या विषयी मार्गदर्शन केले. या कार्यशाळेमध्ये एकूण १११ विद्यार्थी, महाविद्यालयातील प्राध्यापक उपस्थित होते.

कार्यशाळा यशस्वीपणे पार पाडण्यासाठी महाविद्यालयाचे प्राचार्य डॉ. मिलिंद हुजरे, अगुणी महाविद्यालय समन्वयक प्रा. के. एस. पाटील तसेच वाणिज्य विभागातील सर्व प्राध्यापक व विद्यार्थी यांचे सहकार्य लाभले.



Prin. Dr. Milind Hujare Wecoming
the Chief Guest **Mr. Sanjay Kuchakar**



Mr. Sanjay Kuchkar Guiding the Students



Students attending the workshop

Dr. A. G. Sonawale
Head, Department of Commerce